



ARE YOU BUSINESS ORIENTED BUT AT THE SAME TIME SUBSTANCE LEADER IN VASCULAR SURGERY?

DON'T MISS OUT ON OUR OFFER TO DEVELOP INDUSTRY PARTNERSHIPS IN WITHIN THE ESVS IRBD COMMITTEE!

Do you want to support the ESVS achieve its goal “to improve vascular health for the public benefit”? **ESVS is looking for a Committee member within the Industry Relations and Business Development Committee (IRBD)** for a mandate of 3 years (2021-2023).

Developing and maintaining good relationships with our industry partners is key to developing the society. Indeed, ESVS relies on several sources of income to develop and run activities for the benefits of members, including industry funding. Being up to date with industry news and sharing the best science with companies towards continuous improvement of vascular health represents an important position within the society.

The role requires the ability to maintain a strong balance between engaging with medical device or pharma companies whilst guaranteeing ESVS' scientific and educational independence and neutrality. As such, candidates will need to demonstrate experience in business development in the vascular field as well strong support of the ESVS values. The successful candidate will be an ESVS member and will commit to engaging with IRBD and ESVS activities.

The IRBD is composed of the Treasurer as Chair, the President, the President Elect, the Secretary General and an Academy representative. As such, the successful candidate will be in close contact with the ESVS leadership.



The IRBD meets virtually on a monthly basis (1 hour Zoom meetings) and, when times allow, face-to-face at the Annual Meeting. In addition, contacts with companies are maintained as required (virtually or by attending related events such as Charing Cross or EVC), and further email communications with Committee members and the ESVS office remain frequent.

**ESVS would be delighted to welcome on-board any society member who is willing to dedicate time and energy for the society – thank you for your application!**

### **What is expected from you?**

- Be an ESVS member
- Work on a voluntary basis
- Define the partnership strategy as part of the IRBD Committee
- Participate in Committee meetings and email exchanges
- Undertake actions as defined by the Committee and report to the Chair and ESVS Partnership Manager at the office
- Be able to spend about 1-2 hours per week for the task, besides participating at regular teleconferences (up to 10 per year, monthly), one face to face meeting during the Annual Meeting (when times allow), one annual strategy meeting and face-to-face meetings with industry at related events (e.g. Charing Cross, EVC, Veith, etc.)
- Already have contacts with vascular industry representatives
- Have a natural interest in business development
- Share and defend ESVS values, including scientific neutrality

### **What next?**

If you are interested, please send your CV and a motivational cover letter to [marie@esvs.org](mailto:marie@esvs.org) before the 30<sup>th</sup> November, the IRBD will review and select the successful candidate in December.



Selection criteria are:

- Business development experience
- Contacts with vascular industry representatives
- Support ESVS values, including scientific independence
- Commitment to give time to ESVS
- Geographical spread within Europe